RENO-TAHOE AIRPORT AUTHORITY DBE GOALS FY 2023 – 2025

Airport Sponsor:	Reno-Tahoe Airport Authority Reno Stead Airport			
Name of Preparer:	Cindy Olivares (ACC Consulting, LLC) Christopher Cobb (Reno-Tahoe Airport Authority)			
Tel. Number:	(775) 328-6979			
Goal Period:	From: Thru:	October 1, 2022 September 30, 2025		

Overall DBE Goal for FAA-Assisted Projects: 12.5%

Race-Neutral Goal: 3.3%

Race-Conscious Goal: 9.2%

DBE GOAL METHODOLOGY

This overall goal period for the Reno Stead Airport ("RTS") Disadvantaged Business Enterprise ("DBE") Program covers Federal Fiscal Years 2023 through 2025, a three-year period, beginning October 1, 2022 and ending September 30, 2025. The Overall DBE Goal for the three-year period has been set in compliance with the methodologies described in CFR 49 Part 26 and subsequent guidance. FAA funding for AIP projects is anticipated to be approximately \$12.1 million over the three-year period.

Geographic Region

The Reno-Tahoe Airport Authority recently completed a Disparity Study (the "2017 Nevada Transportation Consortium Disparity Study") in coordination with McCarran International Airport, and the Regional Transportation Commissions of Southern Nevada and Washoe County. In accordance with that study, the relevant geographic market for contractors for RTS projects has been defined as Northern Nevada, consisting of Douglas, Lyon, Storey, Washoe, Humboldt, Pershing, Churchill, and Mineral Counties.

The methodology for setting the overall goal is as follows.

49 CFR Part 26, Section 26.45(b) states as follows:

Your overall goal must be based on demonstrable evidence of the availability of ready, willing and able DBEs relative to all businesses ready, willing and able to participate on your DOT-assisted contracts (hereafter, the "relative availability of DBEs"). The goal must reflect your determination of the level of DBE participation you would expect absent the effects of discrimination. You cannot simply rely on either the 10 percent national goal, your previous overall goal or past DBE participation rates in your program without reference to the relative availability of DBEs in your market.

49 CFR Part 26, Section 26.45 further provides for a two-step process, consisting of:

Step 1 - Determine a Base Figure representing the Relative Availability of DBEs

and

Step 2 - Examine data to determine what adjustment, if any, is needed to the Base Figure

The regulation provides the following examples of potential approaches for accomplishing Step 1, determining the base figure, as follows:

- Use DBE Directories and Census Bureau Data. Determine the number of ready, willing and able DBEs in your market from your DBE directory. Using the Census Bureau's County Business Pattern (CBP) database, determine the number of all ready, willing and able businesses available in your market that perform work in the same NAICS codes.
- 2) Use a bidders list. Determine the number of DBEs that have bid or quoted on your DOT-assisted prime contracts or subcontracts in the previous year. Determine the number of all businesses that have bid or quoted on prime or subcontracts in the same time period. Divide the number of DBE bidders and quoters by the number for all businesses to derive a base figure for the relative availability of DBEs in your market.
- 3) Use data from a disparity study. Use a percentage figure derived from data in a valid, applicable disparity study.
- 4) Use the goal of another DOT recipient. If another DOT recipient in the same, or substantially similar, market has set an overall goal in compliance with this rule, you may use that goal as a base figure for your goal.
- 5) Alternative methods. Subject to the approval of the DOT operating administration, you may use other methods to determine a base figure for your overall goal. Any methodology you choose must be based on demonstrable evidence of local market conditions and be designed to ultimately attain a goal that is rationally related to the relative availability of DBEs in your market.

The 2017 Nevada Transportation Consortium Disparity Study included RTS and Reno International Airport ("RNO") as well as McCarran International Airport, the Regional Transportation Commission ("RTC") of Southern Nevada, and RTC Washoe County. While the Study was jointly undertaken, a separate Study document was produced for each agency considering the variations between agencies, including variations in the definition of the geographic region. The Reno-Tahoe Airport Authority ("RTAA") Study focused on construction and engineering contracts awarded by RTAA at either RTS or RNO between October 1, 2010 and September 30, 2014. Results for the RTAA Study were finalized in March 2019. The study looked back at contracts awarded during the study period rather than forward at upcoming contracts, therefore we have utilized the availability by trade as determined by the Disparity Study for projects planned between FFY 2020 and 2022 rather than the calculated percentage that was generated based on past projects.

Step 1 - Determine a Base Figure representing the Relative Availability of DBEs.

The base figure for the relative availability of DBEs has been determined by reviewing the trades to be utilized for FFY 2023 - 2025 anticipated projects and using the availability calculated in the Disparity Study for each specific trade and then weighting the DBE availability by the anticipated trades.

RTS 2023 - 2025 Projects

Projects planned for award during fiscal years 2023 - 2025 are as follows:

FY 2023

• TWY A & Aircraft Apron Reconstruction Phase 4 (RTAA) / Phase 5 (FAA)

<u>FY 2024</u>

- TWY A & Aircraft Apron Reconstruction Phase 5 (RTAA) / Phase 6 (FAA)
- Power Vacuum Sweeper

FY 2025

TWY A & Aircraft Apron Reconstruction Phase 6 (RTAA) / Phase 7 (FAA)

The trade classifications expected to be utilized for these projects are as follows:

Table 1 – AIP Projects/Trade Classifications					
Project	Trade Classification	Trade \$			
	Engineering	541330	\$81,833		
	Testing	541380	\$86,140		
	Site Preparation Contractor	238910	\$861,404		
$T_{A}/V \land S \land increft \land prop Decemptrization Decempt (DT \land \land) /$	Trucking	484220	\$516,842		
TWY A & Aircraft Apron Reconstruction Phase 4 (RTAA) / Phase 5 (FAA)	Drainage	237110	\$391,939		
	Highway & Street Construction	237310	\$2,024,300		
	Electrical Contractor	238210	\$215,351		
	Surveyor	541370	\$129,211		
	In-House Administration	N/A	\$43,505		
Total Project			\$4,350,526		
Total FY 2023			\$4,350,526		
	Engineering	541330	\$81,833		
	Testing	541380	\$86,140		
TWY A & Aircraft Apron Reconstruction Phase 5 (RTAA) /	Site Preparation Contractor	238910	\$861,404		
	Trucking	484220	\$516,842		
Phase 6 (FAA)	Drainage	237110	\$391,939		
	Highway & Street Construction	237310	\$2,024,300		
	Electrical Contractor	238210	\$215,351		
	Surveyor	541370	\$129,211		

Table 1 – AIP Projects/Trade Classifications					
Project	Trade Classification	Trade \$			
	In-House Administration	N/A	\$43,505		
Total Project			\$4,350,526		
Power Vacuum Sweeper	Industrial equipment	423830	\$435,001		
Total Project			\$435,001		
Total FY 2024			\$4,785,527		
	Engineering	541330	\$81,833		
	Testing	541380	\$86,140		
	Site Preparation Contractor	238910	\$861,404		
			\$516,842		
TWY A & Aircraft Apron Reconstruction Phase 6 (RTAA) / Phase 7 ((FAA)	Drainage	237110	\$391,939		
	Highway & Street Construction	237310	\$2,024,300		
	Electrical Contractor	238210	\$215,351		
	Surveyor	541370	\$129,211		
	In-House Administration	N/A	\$4,350,526		
Total Project			\$4,350,526		
Total FY 2025					
Total FY 2020 - FY 2022					

DBE availability has been determined by utilizing the 2017 Nevada Transportation Consortium Disparity Study specific to the relevant geographic region. As previously noted, the geographic area represented is Northern Nevada. The availability calculations are as follows:

Trade	NAICS	DBE Availability %
Water and Sewer Line and Related Structures Construction	237110	20.00%
Highway, Street & Bridge Construction	237310	21.40%
Electrical Contractors	238210	0.00%
Site Preparation Contractors	238910	17.46%
*Industrial Machinery & Equipment Merchant Wholesalers	423830	0.0%
Trucking	484220	16.67%
Engineering Services	541330	22.86%
Surveying and Mapping (except Geophysical) Services	541370	28.57%
Testing	541380	20.00%

*This trade is not included in the Disparity Study data. The Directory/CBP 2020 Census was used to calculate availability

The availability calculations from the above chart have been weighted by the anticipated expenditures for each trade classification as follows:

Table 3 - DBE \$ based on Project Expenditures by Trade Classification X DBE Availability						
Project	Trade Classification	NAICS	Trade \$	DBE %	DBE \$	
	Engineering	541330	\$81,833	22.86%	\$18,707	
	Testing	541380	\$86,140	20.00%	\$17,228	
	Site Preparation Contractor	238910	\$861,404	17.46%	\$150,401	
TIMIX A 8 Aircraft Aprop	Trucking	484220	\$516,842	16.67%	\$86,158	
TWY A & Aircraft Apron Reconstruction Phase 4	Drainage	237110	\$391,939	20.00%	\$78,388	
(RTAA) / Phase 5 (FAA)	Highway & Street Construction	237310	\$2,024,300	21.40%	\$433,200	
	Electrical Contractor	238210	\$215,351	0.00%	\$0	
	Surveyor	541370	\$129,211	28.57%	\$36,916	
	In-House Administration	N/A	\$43,505	0.00%	\$0	
Total Project			\$4,350,526	18.87%	\$820,997	
Total FY 2023			\$4,350,526	18.87%	\$820,997	
	Engineering	541330	\$81,833	22.86%	\$18,707	
	Testing	541380	\$86,140	20.00%	\$17,228	
	Site Preparation Contractor	238910	\$861,404	17.46%	\$150,401	
TWY A & Aircraft Apron	Trucking	484220	\$516,842	16.67%	\$86,158	
Reconstruction Phase 5	Drainage	237110	\$391,939	20.00%	\$78,388	
(RTAA) / Phase 6 (FAA)	Highway & Street Construction	237310	\$2,024,300	21.40%	\$433,200	
	Electrical Contractor	238210	\$215,351	0.00%	\$0	
	Surveyor	541370	\$129,211	28.57%	\$36916	
	In-House Administration	N/A	\$43,505	0.00%	\$0	
Total Project	Project		\$4,350,526	18.87%	\$820,997	
Power Vacuum Sweeper	Industrial equipment	423830	\$435,001	0.00%	\$0	
Total Project	otal Project		\$435,001	0.00%	\$0	
Total FY 2024			\$4,785,527	16.46%	\$820,997	
	Engineering	541330	\$81,833	22.86%	\$18,707	
	Testing	541380	\$86,140	20.00%	\$17,228	
	Site Preparation Contractor	238910	\$861,404	17.46%	\$150,401	
TWY A & Apron	Trucking	484220	\$516,842	16.67%	\$86,158	
Reconstruction Phase 6	Drainage	237110	\$391,939	20.00%	\$78,388	
(RTAA) / Phase 7 (FAA)	Highway & Street Construction	237310	\$2,024,300	21.40%	\$433,200	
	Electrical Contractor	238210	\$215,351	0.00%	\$0	
	Surveyor	541370	\$129,211	28.57%	\$36,916	
	In-House Administration	N/A	\$43,505	0.00%	\$0	
Total Project			\$4,350,526	18.87%	\$820,997	
Total FY 2025			\$4,350,526	18.87%	\$820,997	
Total FY 2023 - FY 2025			\$13,486,579	18.02%	\$2,430,282	

*Note: The dollars to be spent for each trade (Table 1) have been multiplied by the DBE calculated availability (Table 2). The result of this calculation is the dollar amount that would be awarded to DBE firms if the award was a true reflection of the DBE availability.

The result of the above calculations yields a base goal of **<u>18.0%</u>**.

Step 2 - Examine data to determine what adjustment, if any, is needed to the Base Figure.

Section 26.45(d) provides many examples of the types of data to examine in order to adjust the base figure. We have examined the volume of work performed by DBE firms over the past five (5) years in RTS projects. Our findings are as follows:

Total DBE participation for the most recent five (5) fiscal years has been calculated at \$1,427,450 which is 8.6% of the combined contract amounts of \$33,306,545. The following information will provide the history of DBE participation for each of these years:

Table 4 - Past History of DBE Participation							
Year	Total Contract \$	Total DBE \$	DBE % Accomplishment	DBE Goal			
2021	\$4,832,551	\$625,880	11.7%	12.0%			
2020	\$4,636,636	\$540,200	13.0%	12.0%			
2019	\$1.083,053	\$23,500	2.2%	7.7%			
2018	N/A – No awards						
2017	\$22,754,305	\$237,870	1.1%	7.2%			
Total	\$33,306,545	\$1,427,450	4.3%	8.6%			

The median goal accomplishment for the five-year period between 2017 and 2021 is 4.0% (excluding 2018 as there was no activity). Adjusting the weighted goal for past history results in the following:

7.0% (median goal accomplishment) + 18.0% (base goal) = 25.0%, $25.0\% \div 2 = 12.5\%$

The Disparity Study suggests that there is evidence to support both upward and downward adjustments but does not recommend specific adjustments to be made other than an adjustment for past history. Therefore, no other adjustments are proposed.

Race-Neutral versus Race-Conscious Goal

The Disparity Study calculated the median participation achieved by RTS between 2011 and 2015 as 7.4% and, as a result suggested that 7.4% of the overall goal should be set as race-neutral and the balance of the goal should be set as race-conscious. Updating the accomplishments to reflect the most recent 5 years of accomplishments results in median race-neutral participation of 3.3% as shown above (years 2017 and 2019). Given this, we propose that 3.3% of the participation will be achieved using race-neutral measures alone and 9.2% of the participation will be achieved using race-conscious measures.

The Reno-Tahoe Airport Authority ("RTAA") has been effectively utilizing its Small Business Program as a race-neutral element of the DBE Program. RTS will continue the use of the Small Business Program to assist in meeting the race-neutral portion of its DBE Goal.

Additional race-neutral methods to be utilized to achieve the overall goal will include the following:

- a) Provide information on the Reno-Tahoe Airport Authority organization, functions and its full range of contractual needs.
- b) Offer instructions and clarification on bid specifications, procurement policy, procedures, and general bidding requirements.
- c) Maintain a file of successful bid documents from past procurements and permit potential participants to review and evaluate such documents.
- d) Conduct debriefing sessions on each awarded contract to explain why certain bids were unsuccessful.
- e) Routinely issue projected procurement information.
- f) Provide instructions and clarification on job performance requirements.
- g) Provide information and assistance on certification procedures, subcontracting practices, bonding requirements.
- Arrange solicitations, time for presentation of bids, quantities, specifications and delivery schedules so as to facilitate the participation of DBEs.

Public Participation

In accordance with 49 CFR part 26, section 26.45, the Reno-Tahoe International Airport FFY 2023 - 2025 DBE Goal and Methodology has been published on the Reno-Tahoe Airport Authority Airport ("RTAA") Website (http://www.renoairport.com). In addition, RTAA staff conducted a meeting to consult with minority, women's and general contractor groups, community organizations, and other officials or organizations which could be expected to have information concerning the availability of disadvantaged and non-disadvantaged businesses, the effects of discrimination on opportunities for DBEs, and the airport's efforts to establish a level playing field for the participation of DBEs (the "Stakeholder Meeting"). The meeting was conducted on June 16, 2019. There were 23 attendees. An attendee raised questions regarding the race-conscious/race-neutral split and it was explained that the split was determined by the Disparity Study. No additional information was offered that would result in a goal revision. The following documents related to the Stakeholder Meeting are attached:

Attachment 1 – Letter to Stakeholders

Attachment 2 - Flyer

Attachment 3 – Newspaper Ad

Attachment 4 - Lists of persons/organizations receiving letter/flyer (in addition to all

DBEs in our region from the NUCP Directory)

Attachment 5 - Attendance Record

ATTACHMENT 1

Reno-Tahoe International Airport | Reno-Stead Airport 775.328.6400 | PO Box 12490 | Reno NV 89510-2490 June 1, 2022 Airport Authority To Whom It May Concern: Subject: Reno-Tahoe Airport Authority - FAA FY 2023-25 DBE Goals Reno-Tahoe Airport Authority (RTAA) is required to submit to the Federal Aviation Administration overall goals for participation by Disadvantaged Business Enterprises (DBEs) in federally-assisted projects. The RTAA is proposing overall goals for Reno-Tahoe International and Reno-Stead Airports for federally-assisted contracts to be awarded during the period beginning October 1, 2022 and ending September 30, 2025. The regulation under which this program is administered is 49 CFR Part 26 -Participation by Disadvantaged Business Enterprises in Department of Transportation Programs. A copy of the regulation may be obtained on the Federal Transit Administration website at https://www.transit.dot.gov/regulations-and-guidance/civilrights-ada/dbe-regulations . Interested parties are invited to a virtual "zoom" stakeholder meeting to review the proposed goals and methodology and to provide information that may assist in the development of the final DBE goals for the Reno-Tahoe International and Reno-Stead Airports. Please see the attached flyer for more details. The proposed FY 2023-2025 DBE goals and methodology are available on the Reno-Tahoe International Airport website at: http://www.renoairport.com/airportauthority/competitive-solicitations/dbe-program. The final goals will be published once they are approved. If you have any questions concerning the FAA FY 2023-25 DBE goals, please call Faith Allen at (775) 328-6979. Sincerely, Gary Probert Chief Planning & Infrastructure Officer DBE Liaison Officer /fma Attachment wemeveyou www.RenoAirport.com H 🛫 🖬

ATTACHMENT 2

RENO-TAHOE AIRPORT AUTHORITY



Disadvantaged Business Enterprise (DBE) Goals for Federal Fiscal Years 2023 – 2025

Stakeholder Meeting

The Reno-Tahoe Airport Authority (RTAA) is in the process of setting Disadvantaged Business Enterprise (DBE) goals for federally assisted capital improvement projects for federal fiscal years 2023, 2024, and 2025.

The RTAA is required to submit to the Federal Aviation Administration overall goals for participation by DBEs. RTAA DBE goals will be set for all federally-assisted capital improvement projects anticipated for the three-year period for Reno-Tahoe International Airport and Reno-Stead Airport.

Interested parties are invited to attend a virtual "zoom" stakeholder meeting to review the proposed goals and methodology and to provide any information that may assist in the development of the final DBE goals for the Reno-Tahoe International Airport and Reno-Stead Airport.

The stakeholder meeting will be conduct via a "Zoom" meeting. Individuals who wish to participate in the stakeholder meeting at 1:30p, Tuesday, June 14, 2022, must submit their contact information including name, company name, phone number and email address to Lacy Glodowski, <u>lglodowski@renoairport.com</u>, by no later than 12:00, on Monday, June 13, 2022. Once the submitted contact information is received, the contact will receive an invite to the "Zoom" meeting.

ATTACHMENT 3

R					Order Con	nfirmation for Ad #: (0005286599
PART OF T	HE USA TOD.	AY NETWORK					
Customer Address		DE AIRPORT AUTH MB LN	IORI				
	RENO NV 89	9502 USA					
Acct. #	REN-349057						
Phone	7753286400						
Ordered By:	RENO-TAHO Gregory Glod	E AIRPORT AUTH owski	ORI				
OrderStart Date	: 06/06/2022	c	order End Date: 06	6/06/2022			
<u>Tear Sheets</u> 0	<u>Affidavits</u> 1	Blind Box P	romo Type	<u>Materials</u>	<u>Special</u>		<u>Size</u> χ 27.00
<u>Net Amount</u> \$181.00	<u>Tax Amount</u> \$0.00	<u>Total Amount</u> \$181.00	Payment Method Invoice	<u>Payment</u> \$0.		Amount Due \$181.00	
Ad Order Notes:							
Sales Rep: LWilliam	sHenry		Order Taker: LW	/illiamsHenry		Order Create	ed 06/02/2022
	F	Product		# Ins	Start Date	End Date	
				1	06/06/2022	06/06/2022	
				-			
06-06-22,				1	06/06/2022	06/06/2022	

SEE NEXT PAGE FOR AD COPY

RENO-TAHOE AIRPORT AUTHORITY DISADVANTAGED BUSINESS ENTERPRISE (DBE) GOALS FOR FEDERAL FISCAL YEARS (FY) 2023-2025.

The Reno-Tahoe Airport Authority (RTAA) is required to submit to the Federal Aviation Administration overall goals for participation by Disadvantaged Business Enterprises (DBE's) in federally assisted projects. The goals were developed pursuant to U.S. Department of Transportation regulations contained in 49 CFR Part 26. The proposed FY 2023-2025 DBE and methodology goals are Reno-Tahoe available the on International Airport website at: http://www.renoairport.com/airp ort-authority/competitive-solicita tions/dbe-program. The final goals will be published once they are approved. Interested parties are invited to attend a virtual "zoom" stakeholder meeting to review the proposed goals and methodology and to provide information that may assist in the development of the final DBE goals for the Reno-Tahoe International Airport and Reno-Stead Airport. The virtual "zoom" stakeholder meeting will be held on Tuesday, June 14, 2022, at 1:30pm. Individuals who wish to participate the in submit their meeting, must including contact information name, company name, phone number, and email address to Glodowski Lacy lglodowski@renoairport.com by later than 12:00pm no on Monday June 13, 2022. Once the submitted contact information is received, the contact will receive an invite to the zoom meeting.

No. 5286599 June 6, 2022

ATTACHMENT 4

Granite Construction 1900 Glendale Avenue Sparks, NV,89431

Spanish Springs Construction 2060 East Greg Street Sparks, NV 89431

Q&D Construction 1050 South 21st Street Sparks, NV 89431

Diversified Concrete Cutting 59 Coney Island Drive Sparks, NV 89431

Gerhardt & Berry Construction 2134 Kleppe Lane Sparks, NV 89431

Wood Rodgers 1361 Corporate Blvd. Reno, NV 89502

Stantec Consulting 6980 Sierra Center Parkway, #100 Reno, NV 89511

Clark & Sullivan Construction 905 Industrial Way Sparks, NV 89431

West Coast Paving 2375 E. 4th Street Reno, NV 89512

Converse Consultants 1020 S. Rock Blvd, #A Reno, NV 89502 H+K Architects 3550 Barron Way, #9A Reno, NV 89511

Kimley-Horn 7900 Rancharrah Pkwy, #100 Reno, NV 89511

Reno-Tahoe Construction 2050 Kleppe Lane Sparks, NV 89435

Black Eagle Consulting 1345 Capital Boulevard, Suite A Reno, NV 89502

Black Rock Construction 9732 Pyramid Way Sparks, NV 89441

Walker River Construction, Inc. 31105 Pasture Road / PO Box 156 Schurz, NV 89427

Paul Cavin Architect LLC 1575 Delucchi Lane, Suite 120 Reno, NV 89502

Moody Wieske Contractors 103 Keystone Avenue Reno, NV 89503

Road & Highway Builders 950 E. Mustang Road Sparks, NV 89434

Lumos & Associates 9222 Prototype Drive Reno, NV 89521

FY 2023 – 2025 DBE GOAL

Petty & Associates 1375 Greg Street, Suite 106 Sparks, NV 89431

Nichols Consulting Engineers 1885 S. Arlington Ave, Suite 111 Reno, NV 89509

Dyer Engineering Consultants 9160 Double Diamond Parkway Reno, NV 89521

Sierra Nevada Construction 2055 E. Greg Street Sparks, NV 89431 Intermountain Slurry 1120 Terminal Way Reno, NV 89502

Titan Electric 5450 Mill Street, #100 Reno, NV 89502

K&B Transportation 615 Spice Islands Drive Sparks NV 89431

PAR Electrical Consultants 1465 W. 4th Street Reno, NV 89503

Atkins North America 10509 Professional Circle, #102 Reno, NV 89521

Bison Construction P.O. Box 3198 Carson City, NV 89702

The Chamber 449 S. Virginia Street Reno, NV 89501 National Association of Women in Construction 327 S. Adams Street Ft. Worth, TX 76104

National Association of Minority Contractors 1050 Connecticut Avenue NW #500-Washington, DC 20036 Inter-Tribal Council of Nevada 680 E. Greenbrae Drive Sparks, NV 89431

Asian Chamber of Commerce 6272 Spring Mountain Rd Las Vegas, NV 89146

Latin Chamber of Commerce 300 North 13th Street Las Vegas, NV 89101

NAACP Reno-Sparks P.O. Box 7757 Reno, NV 89510

National Association of Business Owners 7495 West Azure Drive, #110 Las Vegas, NV 89130

Women's Business Enterprise Council 1220 South Alma School Road Mesa, AZ 85210

Women's Chamber of Commerce 4441 Zev Ct. Las Vegas, NV 89121

Associated Builders & Contractors 5070 Arville Street, Suite 4 Las Vegas, NV 89118

Associated General Contractors 5400 Mill Street Reno, NV 89502

ATTACHMENT 5

Builders Association of Northern Nevada 5484 Corporate Drive, #100 Reno, NV 89511

Associated Builders and Contractors, Inc. 240 South Rock Blvd., #121 Reno, NV 89502

Reno Nevada Small Business Dev. Ansari Business Building 1664 N. Virginia St, Mailstop 0032

University of Nevada - Reno Reno, NV 89557

Nevada Latin America Chamber of Commerce 331 E. Plumb Lane Reno, NV 89502

Nevada Minority Business Council 1951 Stella Lake Street, Suite 26 Las Vegas, NV 89106

Western Regional Minority Supplier Development Council 80 Swan Way, Suite 245 Oakland, CA 94621

MBDA Business Center 4070 N. Martin King Blvd. Las Vegas, NV 89032

Nevada Department of Business and Industry 3300 W. Sahara Avenue, Suite 425 Las Vegas, NV 89102 Nevada Department of Business and Industry 1830 College Parkway, Suite 100 Carson City, NV 89706

Nevada Procurement Technical Assistance Center 808 West Nye Lane Carson City, NV 89703

Nevada Procurement Technical Assistance Center 6655 West Sahara Ave, #B-110 Las Vegas, NV 89146

Nevada Procurement Technical Assistance Center 485 West B Street Fallon, NV 89406

Nevada Dept of Employment, Training & Rehabilitation 500 E. Third Street Carson City, NV 89113

The Reno & Sparks Chamber 4065 S. Virginia Street, #101 Reno, NV 89502

Reno SBDC University of Nevada, Reno College of Business Business Building, Rm 411 Reno, NV 89557-0032

Associated General Contractors 150 N. Durango Drive, #100 Las Vegas, NV 89145

Associated Builders and Contractors 5070 Arville Street, #4 Las Vegas, NV 89118

Hispanic Chamber of Commerce of Northern Nevada 425 East Taylor Street Reno, NV 89502

Alan Frizzell – Sales Professional Packaging // Facilities Solutions - Northern Nevada (775) 342 - 3575 Cell (775) 331-7990 Office 750 Vista Blvd., Suite 401, Sparks, NV, 89434

Alex Fuller Sales at Blaisdell's Business Products Email: afuller@blaisdells.com Cell: 775.772.3286 | Phone: 775.298.8008 140 Washington Street, Ste 600 Reno, NV 89503 www.blaisdells.com

Damon Hobbs damon@kdelectricacdc.com

Carlos Gomez Vice-President - Business Development Latin Chamber of Commerce 300 North 13th Street Las Vegas, Nevada 89101 Main 702-385-7367 Direct 702-987-8012 Fax 702-385-2614 carlos@lvlcc.com www.lvlcc.com Claudia J. Chambers CPESC, CISEC, QSP Kelly Erosion Control, Inc. 2395-B Tampa St. Reno, NV 89512 claudia@kelleyerosioncontrol.com Office: (775) 322-7755 Cell (775)741-8875

Jenn Lyons Granite Construction Company 775-870-6173 Jenn.Lyons@gcinc.com

Leah Smith ZEP Chemicals leah.Smith@zep.com 775-223-9374

Nicole Tucker The Abbi Agency 775-323-2977 tucker@theabbiagency.com

Bob Gaus Q&D Construction (775) 302-6398 bgaus@qdconstruction.com

Duane Boreham Q&D Construction (775) 302-6425 dboreham@qdconstruction.com

Carlo Lachmansingh Carlo @ carloelectrical.com

David Espinosa NewEraSOS Scientific Optimal Solutions Phone: 877-637-6760 david.espinosa@newerasos.com

FY 2023 – 2025 DBE GOAL

Greg Howard KD Electric c: 775-762-5925 p: 775-357-9767

Judd Johnston KOR Building Group, LLC (702) 219-6941 judd@korbg.com

Justin Grossman justin@lv-lighting.com

Kristin Salenger Shen Milsom & Wilke LLC 720-575-6152 ksalenger@smwllc.com

Louis Dace - CEO Dace IT LLC Idace@dace-it.us https://dace-it.us (702)518-6335

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