COMMITTEE MEMBERS

Cortney Young, Chair Richard Jay, Vice Chair Kitty Jung, Member Carol Chaplin, Member Art Sperber, Alternate Shaun Carey, Alternate Jennifer Cunningham, Ex Officio <u>Staff Liaison</u> Randall Carlton, Chief Finance & Administration Officer



PRESIDENT/CEO Daren Griffin, A.A.E.

CHIEF LEGAL COUNSEL Jenn Ewan

> BOARD CLERK Lori Corkery

*** CANCELLATION NOTICE ***

AGENDA Finance & Business Development Committee

The Reno-Tahoe Airport Authority Finance & Business Development Committee Meeting scheduled for Tuesday, July 8, 2025 at 9:00 a.m. has been canceled.

For informational purposes, the following documents are attached:

- 1. Administrative Award of Contracts Expenditures
- 2. Administrative Award of Contracts Revenues
- 3. Financial Reporting Package



Administrative Report

Date: July 8, 2025

Subject: Administrative Award of Contracts – Expenditures

BACKGROUND

At the July 14, 2022, Board of Trustees' Meeting of the Reno-Tahoe Airport Authority, the Board approved Resolution No. 557 authorizing the President/CEO to administratively award contracts for:

- budgeted professional services when the scope of work is \$200,000 or less, and to approve amendments where the sum of the total net of amendments per agreement does not to exceed \$50,000; and
- budgeted goods, materials, supplies, equipment, technical services, and maintenance contracts when the estimated amount to perform the contract, including all change orders, is \$250,000 or less; and
- budgeted construction contracts when the estimated amount to perform the work is \$500,000 or less, and approve change orders to construction contracts where the sum of the total net of change orders per contract does not exceed \$250,000; and
- budgeted Construction Management and Administration professional service agreements and amendments ("Work Order") where a single Work Order does not exceed \$250,000.

All construction contracts exceeding \$500,000 must be approved by the Board of Trustees, along with a request to establish an Owner's Contingency. Additionally, if the Board of Trustees originally approved the construction contract, any construction change order exceeding the sum of the total of the contract and Owner's Contingency must also be approved by the Board.

DISCUSSION

Resolution No. 557 requires that the President/CEO provide the Board of Trustees with a monthly administrative report listing of all agreements and purchase orders more than \$25,000 and approved administratively as a result of this Resolution. Further, all change orders and amendments approved administratively as a result of this Resolution shall also be included in this administrative report regardless of value.

Page 2

Agreements and POs in Excess of \$25,000

Key to abbreviations:

AIP = Airport Improvement Project CIP = Capital Improvement Program CFC = Customer Facility Charge CO = Change Order NTE = Not to Exceed PFC = Passenger Facility Charge PO = Purchase Order PSA = Professional Service Agreement

Date	Name of Company	Dollar Amount	Description	Funding Source	Department / Division
05/26/25	Scheidt &	\$37,683.10	Quercus V6 Smart LPR & Install -Multiple	FY25 O&M	Landside Ops
0.01/05	Bachman	400.000.00	Quantity	51/25 0.014	
06/01/25	M3 Planning	\$30,000.00	AI Knowledge Assistants	FY25 O&M	IT
06/03/25	Kone Inc.	\$49,950.00	#3 West Departure Escalator Step Replacement	FY25 O&M	Building Maint.
06/06/25	Lavi Industries	\$115,284.70	Beautification - Stanchion Replacement Project	FY25 O&M	Commercial Business Dev
06/10/25	Incline	\$36,065.50	Handheld Badge Readers	FY25 O&M	IT
06/10/25	EDAWN	\$25,000.00	Yearly Investor Dues	FY26 O&M	President/CEO
06/20/25	Waters Vacuum Truck	\$31,825.00	FY26 Annual Sand-Oil Separators (RTS &RNO)	FY26 O&M	Airfield Maint.
06/21/25	Tyler Tech	\$195,360.83	FY26 Annual Renewal ERP/HCM	FY26 O&M	IT
06/20/25	CDW LLC	\$29,140.30	VEEAm Data Cloud Vault Foundation Yearly Renewal	FY25 O&M	IT

Change Orders and Amendments

Date	Name of Company	Dollar Amount	Description	Funding Source	Department / Division
06/09/25	Manpower	\$6,000.00	C.O. increasing for additional seasonal landscaping maintenance temp work; the new contract amount is \$83,000.00	FY25 O&M	Airfield Maint.
06/10/25	Exacom	\$728.00	C.O. to add on freight. The new PO amount is \$33,071.62.	FY25 O&M	IT
06/15/25	Landrum & Brown	\$50,000.00	C.O. for additional financial consulting increase contract to \$140,000.00	FY25 O&M	Finance
06/21/25	National Ceramic Tile	-\$2741.00	C.O. reducing contract amount due to window damage replacement during demo; the new contract amount is \$86,919.00	FY25 CIP	Eng & Construction
06/21/25	Reyman	\$6,341.32	C.O. 3-5 add steel frame for roll up door, along with bracing; the new contract amount is \$240,876.52.	FY25 CIP	Eng & Construction



Administrative Report

Date: July 8, 2025

Subject: Administrative Award of Contracts – Revenues

BACKGROUND

At the July 14, 2022, meeting of the Board of Trustees of the Reno-Tahoe Airport Authority, the Board approved Resolution No. 557, recognizing the inherent authority of the President/CEO, or authorized representative to award revenue contracts except those that are, in combination, more than 5 years in Term, including options, and generate aggregate revenues of \$250,000 or more.

DISCUSSION

Resolution No. 557 requires that the President/CEO provide the Board of Trustees with an administrative report setting forth a list of revenue contracts and associated options to extend approved administratively as a result of the resolution to be given to the Board on a monthly basis.

June	2025

Lessee	Property Address	Agreement Term	Contract Value	Portfolio
3 New Tenants	Mini Warehouse Park to Travel	Month to Month	\$285.00	Outside Properties
			Lessee Property Address Term 3 New Tenants Mini Warehouse Park to Travel Month to	LesseeProperty AddressContract Value3 New TenantsMini Warehouse Park to TravelMonth to\$285.00



Administrative Report

Date: July 08, 2025

Subject: Financial Reporting Package – May 2025

EXECUTIVE SUMMARY

Attached is the Financial Reporting Package for May, the eleventh month of the 2024-25 fiscal year (FY). The package includes a high-level summary of total revenues and expenses and a more detailed discussion of key metrics.

In May 2025, RNO was served by 10 passenger airlines offering non-stop scheduled service to 21 destinations. Enplanements were 191,724, a decrease of 10.3% compared to the budget forecast and an increase of 7.1% from May 2024. Fiscal year to date through May, enplanements were 1.0% greater than budget and 5.2% greater than prior year. The increase is attributed to the region's expanding economy, higher tourist demand, and the return of Frontier Airlines to RNO starting in March 2025. Total landed weight was 0.2% lower than the year-to-date budget forecast for both passenger and cargo airlines, however, it marked a 4.7% increase over the prior year.

		YEAR TO	D	ATE May 31, 202	25 (\$ in thou	ısaı	nds)			
		Actual Resu	lts				91.7%	Of	Fiscal Ye	ar
	CURRENT	PRIOR		VARIANCE			Y-T-D		VARIA	NCE
	YEAR	YEAR		\$	%	В	BUDGET	\$		%
Operating Revenue										
Airline	\$ 26,514	\$ 23,644	\$	2,870	12.1%	\$	25,056	\$	1,458	5.8%
Non-Airline	\$ 49,909	\$ 46,762	\$	3,147	6.7%	\$	48,228	\$	1,681	3.5%
Total Operating Revenue	\$ 76,423	\$ 70,406	\$	6,017	8.5%	\$	73,284	\$	3,139	4.3%
Operating Expenses	\$ (57,013)	\$ (56,632)	\$	(381)	0.7%	\$	(63,332)	\$	6,319	(10.0%)
Net Operating Income	\$ 19,410	\$ 13,774	\$	5,637	40.9%	\$	9,952	\$	9,459	95.0%
Non-Operating Income (Expense)*	\$ 20,509	\$ 32,255	\$	(11,746)	(36.4%)	\$	14,869	\$	5,640	37.9%
Net Income Before Depreciation	\$ 39,919	\$ 46,028	\$	(6,109)	(13.3%)	\$	24,821	\$	15,099	60.8%

Based on actual results through May 31, 2025, net income before depreciation was approximately \$39.919 million, reflecting a substantial increase of \$15.099 million or 60.8% from the budget forecast. This noteworthy increase is primarily attributed to net operating income surpassing expectations by \$9.459 million, or 95.0% above the budgeted amount. The year-to-date improvement in net operating income can be attributed to higher-than-expected revenues, along with several expense categories falling below budget. The largest expense variances are in Purchased Services, followed by Administrative Expenses, and Personnel Services. The year-to-date non-operating income increase is primarily due to two, one-time items; a \$5.0 million settlement for runway repairs that was not budgeted, and \$7.7 million in federal stimulus funds (ARPA) received in the current fiscal year for projects started in the prior year.

OPERATING REVENUES

Total operating revenues through May 31, 2025, were \$76.423 million, approximately \$3.139 million or 4.3% above budget due to higher airline traffic, auto rental, aircraft fees, concession revenues, land rents, parking and ground transportation fees. Compared to the same period last fiscal year, revenues are up by \$6.017 million or 8.5%. This upturn can be attributed to higher terminal rents, landing fees, concession revenues, aircraft fees, parking, ground transportation fees, and other rents. The chart below reflects year-to-date actual operating revenues for the fiscal year as compared to the budget amount.



AIRLINE REVENUES

Airline revenues are collected by prescribed rates and charges as specified by formulas in RTAA's Airline-Airport Use and Lease Agreement (AAULA) with the signatory airlines, effective July 1, 2023, through June 30, 2033. The AAULA maintains a hybrid structure, with a complete recoupment of net Airfield cost center operating, maintenance, debt service, amortization, and capital improvement costs through landing fees from the airlines, and the airlines only pay for the space they use in the terminal building.

The AAULA includes a revenue-sharing methodology for the distribution of available net revenues to signatory passenger airlines on a per-enplaned passenger basis. This aims to create an incentive for air service by tying an allocated amount of available net revenues to the number of enplaned passengers of each signatory airline. Signatory airlines have the flexibility to use the revenue share credit to cover monthly rates and charges.

Landing Fees

The formula for calculating landing fees consists of 100% cost recovery of Airfield-related operating costs, capital improvement costs, debt service, amortization, and other charges. These costs are mitigated by Airfield-derived revenues and non-signatory landing fees. Landing fees were budgeted and collected at \$4.19 per 1,000 lbs. of landed weight for signatory airlines and \$4.82 for non-signatory airlines. Non-signatory airlines pay 15% above the budgeted signatory airline rate. Based on year-to-date actual results through the month of May 2025, the calculated signatory landing fee per 1,000 lbs. was \$3.29 per 1,000 lbs. of landed weight. The decrease in landing fees is due to lower operating expenses in the Airfield cost center. The landing fee revenues through May 31, 2025, were \$13.096 million, approximately \$201,515 or 1.6% above the year-to-date FY 2024-25 budget.

Airline Terminal Rents

Airline terminal rents are determined by the recovery of all Terminal costs, including operating and maintenance, capital improvement, debt service, and amortization. This cost is divided by the square footage of the airline rentable space in the terminal building. The Terminal requirement is partially offset by in-terminal concession revenues, a 50% share of gaming revenues, and reimbursed services. The budgeted average rental rate is \$156.40 per square foot per annum. Based on results through May FY 2024-25, the calculated average terminal rental rate was \$141.42, a decrease of 9.6% compared to the budget. The decrease is primarily due to the lower operating costs of the Terminal cost center. Actual airline terminal rental revenues were \$20.876 million through May 31, 2025, surpassing the budget by approximately \$1.138 million or 5.8%.

NON-AIRLINE REVENUES

Non-airline operating revenues play a crucial role in supporting RTAA's operating costs outside of airlineaffiliated operations. While airline revenues are calculated and collected as cost recovery for airline-related operations, non-airline operating revenues are essential to fund internal operations, equipment acquisitions, and capital improvement projects that are not directly associated with airline operations. Nonairline operating revenues are primarily comprised of terminal and rental car concession revenues, public parking, building/land rents, and reimbursement of RTAA-provided services. Based on actual results through May 31, 2025, non-airline operating revenues totaled \$49.909 million, \$1.681 million or 3.5% above the budget forecast.

Auto rental revenue exceeded the budget by \$206,854, or 2.2%, primarily due to higher-than-expected airline traffic and a greater number of passengers renting cars than anticipated in the budget forecast. Concession revenues also reported positive results by \$130,675, or 2.0% above budget. Parking revenues were \$18.131 million, representing a 4.4% increase compared to the budget. With parking capacity limited, we are seeing a shift in customer activity toward transportation network companies (TNCs), as a result ground transportation revenues outperformed the budget by \$201,584 or 17.0%. Parking revenue per enplaned passenger increased by 2.11% from \$7.98 to \$8.15 when compared to the prior fiscal year. Reno-Tahoe Building and Land Rental revenues have exceeded the budget by \$225,606, which is a 2.7% increase. Additionally, Reno-Stead Airport (RTS) rental revenues are \$5,020, or 0.4% above budget.

NON-OPERATING REVENUES

Non-operating revenues reached \$20.509 million, exceeding the budget by approximately \$5.640 million or 37.9%. This revenue category is primarily comprised of Passenger Facility Charges (PFCs), federal stimulus funds (ARPA), interest income, and aviation fuel tax. Federal stimulus funds are recorded as non-operating revenues when funds are received from the FAA. The largest drivers of the year-to-date variance are two, one-time, non-budgeted items; a \$7.667 million ARPA reimbursement for expenses incurred in the prior fiscal year and a \$5.0 million settlement for runway repairs.

PFC revenues are collected by airlines from ticket sales at \$4.50 per enplaned passenger, with RTAA receiving a net of \$4.39 after a \$0.11 administration fee. PFC collections are reflected as revenue when the cash is received, resulting in some months appearing to be over-collected and others under-collected due to timing. In the eleven months of the year, PFC revenues were \$9.036 million, exceeding the prior year by \$668,369 or 8.0%, and \$715,509 or 8.6% above budget. This difference is primarily attributed to greater than anticipated passenger traffic. PFCs are collected by airlines at the time of ticket sales, resulting in revenues not precisely aligning with actual passenger traffic in any period.

OPERATING EXPENSES

Based on the eleven months of FY 2024-25 results, operating expenses of \$57.013 million, were \$6.319 million or 10% below budget, and \$380,696 or 0.7% higher than the same period in the prior fiscal year. Operating expenses are grouped into five categories: Personnel Services, Utilities and Communications, Purchased Services, Materials and Supplies, and Administrative Expenses. All categories were below budget with the largest variances in Purchased Services, Administrative Expenses, and Personnel Services. The variance in Personnel Services is primarily related to vacancies, whereas savings in Administrative and Purchased Services are related to timing of expenditures. Beginning March 21, 2025, all expenditures related to Airport Rescue Fire Fighting (ARFF) are reflected in Purchased Services. The Budget for the ARFF department has also been reallocated to Purchased Services for the remainder of the fiscal year.

The chart below reflects actual operating expenses for the fiscal year as compared to the budget amount.

Page 5



DEBT SERVICE

On September 4, 2024, RTAA issued \$238.260 million of airport revenue bonds to fund airport capital improvements and to refinance \$22.410 million of a non-revolving line of credit obligation for the MoreRNO program. The 2024 Bonds were issued in two series, including Series 2024A (AMT) and Series 2024B (Non-AMT) revenue bonds. "AMT" refers to bonds where the interest earned by the bondholder is subject to the Alternative Minimum Tax reporting requirements of the IRS. AMT bonds are used generally to finance qualified private activity projects, such as terminal facilities associated with the NewGEN A&B project. Non-AMT bonds are not subject to the Alternative Minimum Tax requirements and are generally used to finance government purpose facilities such as the RTAA Headquarters project. The 2024 Bonds are rated A+, A3 and A by Kroll Bond Rating Agency, Moody's Investor Service, and S&P Global rating, respectively.

Proceeds from the 2024 Bonds are held by a Trustee, U.S. Bank. The fiduciary duties of the Trustee include the safekeeping of bond proceeds, facilitating payments of principal and interest to bondholders, investment oversight, recordkeeping and compliance monitoring to ensure RTAA is adhering to its bond covenants. By fulfilling these duties, the bond trustee plays a vital role in maintaining the structural integrity of the bond issue and protects the interests of both RTAA and the bondholders. As of May 31, 2025, the account balances reported by the Trustee were as follows:

Description	2024A Bonds	2024B Bonds	Total
Principal Outstanding	\$ 159,855,000	\$ 78,405,000	\$ 238,260,000
Account Balances:			
Capitalized Interest	21,499,803	7,012,663	28,512,466
Project Funds	100,348,328	71,060,454	171,408,782
Common Debt Service Reserve Fund	-	-	16,954,852
Total Balances	\$ 121,848,130	\$ 78,073,117	\$ 216,876,100

The account balances above are invested under the direction of RTAA in accordance with the Bond Indenture and Investment Policy approved by the RTAA Board. RTAA utilizes the services of Government Portfolio Advisors to assist with the investment of these assets. Investments are structured in a diversified portfolio to align with project delivery milestones and maximize interest earnings on the bond proceeds until they are utilized for project expenses. Interest earned on the bond proceeds augment the project fund account. Additionally, the 2024 Bonds included funding to pay for transactional costs of issuance associated with the bond underwriting, legal expenses, financial advisory and other fees.

KEY BENCHMARKS

The following are key benchmarks and ratios used to measure financial activities and monitor the financial health and condition of RTAA:

					Y	<u>YEAR TO</u>	D D A	TE N	lay	31, 2025				
										91.7%	Of F	iscal Year		
		URRENT		PRIOR						Y-T-D				
Key Statistics / Benchmarks		YEAR		YEAR	١	ARIANCE	%)		BUDGET	VA	RIANCE	%	
Enplaned Passengers		2,224,477		2,115,288		109,189		5.2%		2,202,583		21,894		1.0%
Airline Cost Per Enplaned Passenger	\$	11.17	\$	10.29	\$	0.88		8.5%	\$	12.04		(\$0.87)	(7.2%)
Non-Airline Revenues per EPAX (a)	\$	21.14	\$	20.74	\$	0.40		1.9%	\$	20.59	\$	0.55		2.7%
Operating Ratio		74.6%		80.4%		(0.06)		(7.3%)		86.4%		(0.12)	(1	3.7%)
Revenue Sharing Per Enplaned Passenger	\$	4.48	\$	5.08	\$	(0.60)	(*	11.8%)	\$	3.74	\$	0.74 [´]	<u>`</u> 1	9.8% [°]
Days Cash On Hand	1 ·	590		510		` 80 [´]	· ·	15.6%		567		23		4.1%
,														
(a) Excludes cost reimbursement for the Baggage Hand	dina S	System (BHS) r	aid	by the airlines										

Enplaned Passengers

Enplaned passengers reported for FY 2024-25 through May 2025 were 2,224,477, a 5.2% increase compared to the prior fiscal year and 1.0% greater than the budget forecast. Enplaned passengers are critical to non-airline revenues, such as public parking, rental car concessions, food and beverage concessions, gaming, etc.

Airline Cost per Enplaned Passenger (CPE)

This ratio represents airline payments for use of airport facilities including landing fees, terminal rents, and baggage handling systems, in accordance with the adopted rates and charges methodology as outlined in the AAULA. RTAA aims to maintain a reasonable cost structure for airlines operating at RNO to attract and maintain air service to our community. With actual operating expenses 10% below budget, and the \$4.48 revenue share credit per enplaned passenger, the signatory airline CPE is estimated to be \$11.17, 7.2% lower than the YTD budget amount of \$12.04. The difference is related to timing of expenses and enplanement seasonality.

Non-Airline Revenue per Enplaned Passenger

This ratio represents operating revenues derived from sources other than the airlines, divided by enplaned passengers for the fiscal year. It measures operating revenue capacity from various sources including terminal rents, rental car concession fees, public parking, and land and building rents from non-airline facilities at both airports. Based on the eleven months of FY 2024-25 actual results, the non-airline revenue per enplaned passenger was \$21.14, or 2.7% higher than the budgeted amount of \$20.59.

Operating Ratio

The Operating Ratio is calculated by dividing operating and maintenance expenses by total operating revenues. This ratio indicates whether the level of operating expenses as a proportion of operating revenues is consistent and tracking with the approved expenditures and revenues adopted in the budget. Generally, a lower ratio of expenses to revenues is positive as it reflects an improvement in the net operating revenues available to pay debt service and generate additional cash flow. Based on the eleven months of FY 2024-25 results, the operating ratio was 74.6% as compared to the higher ratio in the prior year of 80.4%, and the budget of 86.4%. These results compared to the budget reflect the lower operating expenses and higher operating revenues in FY 2024-25 through May.

Revenue Sharing per Enplaned Passenger

The AAULA establishes a formula of revenue sharing between RTAA and the signatory airlines of annual funds remaining after all RTAA obligations, and the Debt Service Coverage (DSC) ratios have been fulfilled. Once all such obligations are met, signatory commercial airlines receive a distribution equivalent to the following:

- \$2.00 for each enplaned passenger by airline traveling from RNO provided that the actual DSC ratio is within the range of 1.4 times to 1.5 times. Should the ratio of 1.4 times not be achieved, RTAA deducts from the \$2.00 revenue share distribution until 1.4 times DSC is reached. A minimum of 1.4 times DSC is a key credit strength for RTAA's debt financing goals.
- Additionally, should the actual DSC ratio exceed 1.5 times, the amount above this threshold is shared 50/50 between RTAA and signatory airlines.

The FY 2024-25 budget forecast assumes a total revenue share distribution equivalent to \$3.74 per enplaned passenger. Based on the eleven months of the budget year, actual revenue share results were \$4.48, or 19.8% higher than forecast. Revenue share is trending higher due mainly to higher than forecasted enplaned passengers and positive revenue performance.

Days Cash on Hand (DCOH)

DCOH is an important measure of liquidity. It is calculated by dividing unrestricted cash and investments by the daily operating and maintenance expenditure budget (annual operating and maintenance budget divided by 365 days). As of May 31, 2025, RTAA's DCOH was 590 days, approximately 23 days higher than the FY 2024-25 budget forecast. RTAA's policy is a desired target of 365 days.

OPERATING STATEMENT

RENO-TAHOE AIRPORT AUTHORITY

For the Eleven Months Ending May 31, 2025

		CURRENT MONTH								F	or tl	he Eleven Mor	nths Ending	g Ma	ay 31, 2025			
															91.67%		OF FISCAL Y	/EAR
	C	URRENT		PRIOR					CURRENT	PRIOR					Y-T-D			
		YEAR		YEAR	V	ARIANCE	%		YEAR	YEAR	١	ARIANCE	%		BUDGET	V	ARIANCE	%
REVENUES																		
Landing Fees	\$	1,186,765			\$	75,560	6.8			\$ 11,936,375	\$	1,159,368	9.7%	\$	12,894,229	\$	201,515	1.6%
Terminal Rent, Airline		1,862,102		1,717,941		144,161	8.49	6	20,876,443	18,707,096		2,169,347	11.6%		19,738,492		1,137,952	5.8%
Airline Revenue Sharing		(653,871)		(629,799)		(24,072)	3.89	6	(7,458,331)	(6,999,812)		(458,519)	6.6%		(7,577,164)		118,834	-1.6%
Aircraft Fees		119,540		114,257		5,283	4.6	6	1,438,857	1,253,974		184,882	14.7%		1,244,660		194,197	15.6%
Concession Revenue		592,183		601,382		(9,199)	-1.5		6,551,039	6,131,590		419,449	6.8%		6,420,364		130,675	2.0%
Auto Rental		716,201		690,270		25,932	3.8		9,630,590	9,346,735		283,855	3.0%		9,423,736		206,854	2.2%
Parking & Ground Transportation		2,161,532		1,705,341		456,191	26.8	6	19,520,633	17,838,534		1,682,100	9.4%		18,560,651		959,982	5.2%
Reno-Tahoe Building/ Land Rents		768,019		747,803		20,215	2.7		8,537,163	7,896,362		640,801	8.1%		8,311,556		225,606	2.7%
Reno-Stead Rents		96,635		111,372		(14,738)	-13.29		1,292,845	1,287,159		5,687	0.4%		1,287,825		5,020	0.4%
Reimbursed Services		226,708		202,756		23,952	11.89	6	2,883,888	2,895,038		(11,151)	-0.4%		2,887,642		(3,754)	-0.1%
Miscellaneous		3,028		4,898		(1,870)	-389	6	54,243	112,604		(58,360)	(1)		91,850		(37,607)	-40.9%
OPERATING REVENUE	\$	7,078,841	\$	6,377,426	\$	701,415	11.09	6\$	76,423,115	\$ 70,405,655	\$	6,017,459	8.5%	\$	73,283,839	\$	3,139,275	4.3%
EXPENSES																		
Personnel Services	\$	3,291,854	\$	3,550,420	\$	(258,567)	-7.3	6\$	38,472,142	\$ 38,294,388	\$	177,754	0.5%	\$	39,366,095	\$	(893,952)	-2.3%
Utilities and Communications		253,654		303,410		(49,756)	-16.49	6	3,125,608	3,669,044		(543,437)	-14.8%		3,932,071		(806,463)	-20.5%
Purchased Services		1,466,269		1,298,687		167,582	12.9	6	9,863,332	8,604,337		1,258,994	14.6%		13,316,633		(3,453,302)	-25.9%
Materials and Supplies		237,619		386,110		(148,492)	-38.5	6	2,357,698	2,869,916		(512,218)	-17.8%		2,564,554		(206,856)	-8.1%
Administrative Expense		298,274		336,221		(37,947)	-11.3	6	3,193,883	3,194,282		(398)	0.0%		4,152,769		(958,885)	-23.1%
OPERATING EXPENSES	\$	5,547,669	\$	5,874,848	\$	(327,179)	-5.69	6\$	57,012,662	\$ 56,631,967	\$	380,696	0.7%	\$	63,332,121	\$	(6,319,459)	-10.0%
NET OPERATING INC. BEFORE DEPR.	\$	1,531,171	\$	502,578	\$	1,028,594	204.7	6\$	19,410,452	\$ 13,773,689	\$	5,636,764	40.9%	\$	9,951,718	\$	9,458,734	95.0%
Depreciation and Amortization		2,048,768		1,976,552		72,216	3.79	6	21,857,764	21,818,776		38,987	0.2%		25,665,640		(3,807,876)	-14.8%
OPERATING INCOME	\$	(517,597)	\$	(1,473,974)	\$	956,377	64.9	6\$	(2,447,311)	\$ (8,045,088)	\$	5,597,776	69.6%	\$	(15,713,922)	\$	13,266,610	84.4%
NON-OPERTING INCOME (EXPENSE)																		
Interest Income	\$	942,816	\$	359,935	\$	582,881	161.9		10,175,364	\$ 5,320,573	\$	4,854,791	91.2%	\$	2,472,158		7,703,206	311.6%
Passenger Facility Charge		879,296		554,021		325,275	58.79	6	9,035,818	8,367,448		668,369	8.0%		8,320,308		715,509	8.6%
Customer Facility Charge		-		0		-	n.a	a.	-	7,919,364		(7,919,364)	-100.0%		-		-	n.a.
Jet Fuel Tax Revenue		23,000		26,847		(3,847)	-14.3		295,563	272,238		23,325	8.6%		277,658		17,904	6.4%
Federal Grant Revenue		0		400,994		(400,994)	-100.0	6	7,667,446	10,917,736		(3,250,290)	-29.8%		5,000,000		2,667,446	53.3%
G/L on Sale of Capital Assets		-		14,241		(14,241)	-100.0		28,024	84,066		(56,042)	-66.7%		-		28,024	n.a.
Other Non-Operating Revenue (Expense)		12,293		2,300,954		(2,288,661)	-99.5		3,454,331	25,443		3,428,888	13476.6%		(183,326)		3,637,657	-1984.3%
Interest Expense		(1,190,209)		(92,522)		(1,097,687)	1186.49	6	(10,147,769)	(652,068)		(9,495,701)	1456.2%		(1,017,935)		(9,129,834)	896.9%
Total	\$	667,195	\$	3,564,470	\$	(2,897,274)	-81.39	6\$	20,508,776	\$ 32,254,800	\$	(11,746,024)	-36.4%	\$	14,868,864	\$	5,639,912	37.9%
Net Income Before Capital Contributions	\$	149,599	\$	2,090,496	\$	(1,940,897)	-92.8	6\$	18,061,465	\$ 24,209,712	\$	(6,148,248)	-25.4%	\$	(845,057)	\$	18,906,522	2237.3%

OPERATING STATEMENT

RENO-TAHOE AIRPORT AUTHORITY

For the Eleven Months Ending May 31, 2025

		0.11 D D C N T					YEAR TO					ANNUAL B	UDGET
		CURRENT	W C	-			TEAR IC	DA					ANNUAL
	ACTUAL	BUDGET		VARIA		ACTUAL	BUDGET		VARIANO			TOTAL	BUDGET %
REVENUES				\$	%				\$	%			TO DATE
Landing Fees	\$ 1,186,765	\$ 1,207,435	\$	(20,671)	-1.7%	\$ 13.095.743	\$ 12,894,229	\$	201,515	1.6%	\$	14,122,892	93%
Terminal Rent, Airline	1,862,102	1,794,408		67,693	3.8%	20,876,443	19,738,492	Ŧ	1,137,952	5.8%	-	21,532,900	97%
Airline Revenue Sharing	(653,871)	(546,733))	(107,138)	19.6%	(7,458,331)	(7,577,164)		118,834	-1.6%		(8,297,900)	90%
Aircraft Fees	119,540	113,151		6,389	5.6%	1,438,857	1,244,660		194,197	15.6%		1,357,811	106%
Concession Revenue	592,183	597,502		(5,319)	-0.9%	6,551,039	6,420,364		130,675	2.0%		7,022,854	93%
Auto Rental	716,201	885,243		(169,042)	-19.1%	9,630,590	9,423,736		206,854	2.2%		10,319,270	93%
Parking & Ground Transportation	2,161,532	1,741,517		420,014	24.1%	19,520,633	18,560,651		959,982	5.2%		20,321,707	96%
Reno-Tahoe Building/ Land Rents	768,019	755,596		12,423	1.6%	8,537,163	8,311,556		225,606	2.7%		9,067,152	94%
Reno-Stead Rents	96,635	117,075		(20,440)	-17.5%	1,292,845	1,287,825		5,020	0.4%		1,404,900	92%
Reimbursed Services	226,708	269,099		(42,391)	-15.8%	2,883,888	2,887,642		(3,754)	-0.1%		3,159,116	91%
Miscellaneous	3,028	8,350		(5,322)	-63.7%	54,243	91,850		(37,607)	-40.9%		100,200	54%
OPERATING REVENUE	\$ 7,078,841	\$ 6,942,644	\$	136,197	2.0%	\$ 76,423,115	\$ 73,283,839	\$	3,139,275	4.3%	\$	80,110,903	95%
EXPENSES													
Personnel Services	\$ 3,291,854	\$ 2,110,576	¢	1 181 277	56.0%	\$ 38,472,142	\$ 39,366,095	¢	(893,952)	-2.3%	\$	45,219,168	85%
Utilities and Communications	253,654	358,104		(104,449)	-29.2%	3,125,608	3,932,071	Ψ	(806,463)	-20.5%		4,658,400	67%
Purchased Services	1,466,269	2,720,853		(1,254,584)	-46.1%	9,863,332	13,316,633		(3,453,302)	-25.9%		11,279,064	87%
Materials and Supplies	237,619	46,055		191,564	415.9%	2,357,698	2,564,554		(206,856)	-8.1%		2,983,930	79%
Administrative Expense	298,274	225,004		73,270	32.6%	3,193,883	4,152,769		(958,885)	-23.1%		4,527,473	71%
OPERATING EXPENSES	\$ 5,547,669	\$ 5,460,592	\$	87,077	1.6%	\$ 57,012,662	\$ 63,332,121	\$	(6,319,459)	-10.0%	\$	68,668,035	83%
NET OPERATING INC. BEFORE DEPR.	\$ 1,531,171	\$ 1,482,052	\$	49,120	3.3%	\$ 19,410,452	\$ 9,951,718	\$	9,458,734	95.0%	\$	11,442,868	170%
Depreciation and Amortization	2,048,768	2,333,333		(284,565)	-12.2%	21,857,764	25,665,640		(3,807,876)	-14.8%		28,000,000	78%
OPERATING INCOME	\$ (517,597)	\$ (851,281))\$	333,685	39.2%	\$ (2,447,311)	\$ (15,713,922)	\$	13,266,610	84.4%	\$	(16,557,132)	15%
NON-OPERTING INCOME (EXPENSE)													
Interest Income	\$ 942,816	\$ 224,742	\$	718,074	319.5%	\$ 10,175,364	\$ 2,472,158	\$	7,703,206	311.6%	\$	2,696,400	377%
Passenger Facility Charge	879,296	756,392		122,904	16.2%	9,035,818	8,320,308		715,509	8.6%		9,076,700	100%
Customer Facility Charge	-	-		-	n.a.	-	-		-	n.a.		-	n.a.
Jet Fuel Tax Revenue	23,000	25,242		(2,242)	-8.9%	295,563	277,658		17,904	6.4%		302,900	98%
Federal Stimulus	-	416,667		(416,667)	-100.0%	7,667,446	5,000,000		2,667,446	53.3%		5,000,000	153%
G/L on Sale of Capital Assets	-	-		-	n.a.	28,024	-		28,024	n.a.	1	-	n.a.
Other Non-Operating Revenue (Expense)	12,293	(16,666)	<i>'</i>	28,959	-173.8%	3,454,331	(183,326)		3,637,657	-1984.3%	1	(200,000)	-1727%
Interest Expense	(1,190,209)	(92,540)) ((1,097,669)	1186.2%	(10,147,769)	(1,017,935)		(9,129,834)	896.9%		(1,915,560)	530%
Total	\$ 667,195	\$ 1,313,836	\$	(646,641)	-49.2%	\$ 20,508,776	\$ 14,868,864	\$	5,639,912	37.9%	\$	14,960,440	137%
Net Income Before Capital Contributions	\$ 149,599	\$ 462,555	\$	(312,956)	-67.7%	\$ 18,061,465	\$ (845,057)	\$	18,906,522	2237.3%	\$	(1,596,692)	-1131%



SUMMARY OF NON-AIRLINE REVENUES

Reno-Tahoe Airport Authority

	5/31/2025 YTD Actual	5/31/2024 YTD Actual	Over (Under) Prior Year	% Variance	5/31/2025 Year to Date Budget	Over (Under) Budget	% Variance	2024-25 Annual Budget	% of Annual Budget
Aircraft Fees - Reno	\$ 1,377,325	\$ 1,236,795	\$ 140,530	11.4%	1,222,660	\$ 154,666	12.6%	1,333,811	103.3%
Aircraft Fees - Stead	61,531	17,179	44,352	258.2%	22,000	39,531	179.7%	24,000	256.4%
Gaming Concession	1,348,493	1,311,782	36,711	2.8%	1,323,108	25,385	1.9%	1,448,842	93.1%
Food & Beverage	2,055,318	1,879,111	176,207	9.4%	2,031,519	23,799	1.2%	2,224,574	92.4%
Retail/Merchandise	1,188,052	1,133,740	54,312	4.8%	1,212,849	(24,797)	-2.0%	1,328,105	89.5%
Advertising	886,166	790,083	96,082	12.2%	825,232	60,934	7.4%	900,253	98.4%
Other Concessions	173,531	157,506	16,025	10.2%	168,465	5,066	3.0%	183,780	94.4%
FBO and Ground Handlers	858,955	810,654	48,301	6.0%	817,208	41,747	5.1%	891,500	96.3%
Stead Concessions	40,525	48,714	(8,189)	-16.8%	41,983	(1,458)	-3.5%	45,800	88.5%
Auto Rental	9,630,590	9,346,735	283,855	3.0%	9,423,736	206,854	2.2%	10,319,270	93.3%
Ground Transportation	1,389,403	953,041	436,362	45.8%	1,187,819	201,584	17.0%	1,299,560	106.9%
Auto Parking	18,131,230	16,885,493	1,245,738	7.4%	17,372,832	758,398	4.4%	19,022,147	95.3%
Other Terminal Rents	1,066,830	991,219	75,611	7.6%	1,036,256	30,574	3.0%	1,130,461	94.4%
Reno-Tahoe Building Rents	2,950,377	3,032,133	(81,756)	-2.7%	3,045,948	(95,571)	-3.1%	3,322,853	88.8%
Reno-Tahoe Land Rents	4,519,956	3,873,010	646,945	16.7%	4,229,352	290,604	6.9%	4,613,838	98.0%
Reno-Stead Rents	1,292,845	1,287,159	5,687	0.4%	1,287,825	5,020	0.4%	1,404,900	92.0%
Reimbursed Services	2,883,888	2,895,038	(11,151)	-0.4%	2,887,642	(3,754)	-0.1%	3,159,116	91.3%
Miscellaneous	54,243	112,604	(58,360)	-51.8%	91,850	(37,607)	-40.9%	100,200	54.1%
Total Non-Airline Operating Revenue	49,909,258	46,761,996	3,147,263	6.7%	48,228,283	1,680,975	3.5%	52,753,011	94.6%
Non Operating Revenue (a)	11,472,958	15,967,988	- (4,495,029)	-28.2%	6,548,556	4,924,403	75.2%	2,991,900	383.5%
TOTAL NON-AIRLINE REVENUE	\$ 61,382,217	\$ 62,729,983	\$ (1,347,767)	-2.1%	\$ 54,776,839	\$ 6,605,378	12.1%	\$ 55,744,911	110.1%
Year to Date Enplaned Passengers	2,224,477	2,115,288		[2,202,583			2,496,862	
Non-Airline Revenue Per EPAX	\$ 21.14	\$ 20.74		I	\$ 20.59	I		\$ 19.86	

(a) Excludes PFC and CFC revenues

SUMMARY OF ENPLANED PASSENGERS BY AIRLINE

		Month			Year-to-date	
			Percent	YTD	YTD	Percent
Enplaned passengers by Airline	May-25	May-24	change	2024-25	2023-24	change
Signatory Carriers						
Alaska	19,667	12,790	53.8%	210,845	156,535	34.7%
American	28,588	29,383	-2.7%	329,195	323,244	1.8%
Delta	19,743	15,210	29.8%	219,401	180,906	21.3%
Southwest	75,102	75,292	-0.3%	891,650	898,432	-0.8%
United	33,622	28,822	16.7%	364,991	333,064	9.6%
Total	176,722	161,497	9.4%	2,016,082	1,892,181	6.5%
Non-Signatory and Charter						
Frontier	4,046	-	n.a.	10,434	-	n.a.
JetBlue	-	2,586	-100.0%	11,305	46,391	-75.6%
New Pacific Airlines, Inc.	-	-	n.a.	-	2,134	-100.0%
Spirit Airlines	6,382	10,758	-40.7%	132,811	110,900	19.8%
Sun Country Airlines	2,217	1,900	16.7%	23,373	25,924	-9.8%
Volaris	2,357	2,279	3.4%	30,472	31,005	-1.7%
Total	15,002	17,523	-14.4%	208,395	223,107	-6.6%
Total enplaned passengers	191,724	179,020	7.1%	2,224,477	2,115,288	5.2%

